## **IWOC** Area of Expertise and Specialty Listings

Areas of Expertise	Specialties
Advertising/Marketing	Advertorials
Advertising/Marketing (B2B)	Annual reports
Advertising/Marketing (Consumer)	Books
Advertising/Marketing (Healthcare/Medical)	Brochures
Advertising/Marketing (Industrial/Technical)	Brochures (Capabilities)
Advertising/Marketing (Print)	Case histories
Advertising/Marketing (Promotion)	Catalogs
Advertising/Marketing (Radio/TV)	Collateral materials
Advertising/Marketing (Small Business)	Columns
Advertising/Marketing (Software)	Company publications
Advertising/Marketing (Strategy)	Concept development
Analysis	Corporate histories
Associations	Creative writing
Associations (Medical)	Desktop publishing
Audiovisual	Documentation
Audiovisual (Film/Video)	Documentation (Online)
Business	E-books
Children & Family	Editing
Community Affairs	Editing (Content)
Computer	Editing (Copy)

Areas of Expertise	Specialties
Computer (Networking)	Editing (Healthcare/Medical)
Computer (Software)	Editing (Scholarly manuscripts)
Computer (Telecom)	Editing (Scientific/Technical)
Construction	Editing (Training materials)
Consulting	Educational materials
Corporate Communications	Employee communications
Direct Response	Features
Education	Fundraising appeals
Education (History/Literature)	Ghostwriting
Employee Benefits	Grant writing
Environmental Issues	Help systems
Fiction	Indexing
Finance	Interviewing
Finance (Banking)	Magazine articles
Finance (Mutual Funds)	Manuals
Finance (Retirement)	Manuals (Computer)
Finance/Investing (Personal)	Manuals (Technical)
Fitness/Wellness	Manuals (Training)
Food	Manuals (User)
Food Service	Medical writing
Gardening	Newsletters
Government/Politics	Newspaper articles

Areas of Expertise	Specialties
Healthcare/Medical	Newswriting
Healthcare/Medical (Alternative Medicine)	Personal profiles
Healthcare/Medical (Hospitals)	Press kits
Healthcare/Medical (Managed Care)	Press releases
Healthcare/Medical (Medical Diagnostics)	Proofreading
Healthcare/Medical (Patient Education)	Proposals
Healthcare/Medical (Pharmaceuticals)	Reports
Healthcare/Medical (Physician Education)	Resumes
Healthcare/Medical (Practice Management)	Reviews
Humor	Rewriting
Industrial/Technical	Scriptwriting
Information Technology	Speeches
Insurance	Speeches (Executive)
Interior Design	Training
Investor/Shareholder Relations	Training (Communication skills)
Journalism	Training (Computer-aided instruction)
Journalism (B2B)	Training (Employee seminars)
Journalism (Community)	Training (Management)
Journalism (Computer)	Training (Technical)
Journalism (Essay/Opinion)	Training (Video)
Lyrics and Jingles	Training (Worksite)
Manufacturing (High-tech)	Training (Writing workshops)

Areas of Expertise	Specialties
Marketing	Tutorials (Computer)
Marketing (E-marketing)	Website SEO
Meetings/Conventions	Website content
Multimedia (Interactive)	Website design and development
Not-for-profit	White papers
Performing Arts	Workbooks
Pharmaceutical/Biomedical	
Photography	
Public Relations	
Public Relations (B2B)	
Public Relations (Healthcare)	
Public Relations (Media)	
Public Relations (Small/Medium Business)	
Publishing	
Real Estate	
Religion	
Research	
Restaurants	
Sales	
Science/Technology	
Social Issues	
Social Issues (Disabled)	

Areas of Expertise	Specialties
Social Media	
Transportation	
Transportation (Freight)	
Travel	
Video	